

# foundation medicine layoffs 2024

**foundation medicine layoffs 2024** have become a significant topic in the healthcare and biotech industries as companies adjust their strategic priorities and financial outlooks for the coming year. These layoffs reflect broader trends impacting precision medicine companies, including shifts in market demand, funding challenges, and evolving regulatory landscapes. This article explores the causes and implications of Foundation Medicine's workforce reductions, the affected departments, and the potential repercussions for employees and the industry at large. Additionally, it provides insights into how these layoffs fit within the wider context of changes in the personalized medicine sector. Readers will gain a comprehensive understanding of the situation and its significance in 2024. Below is an overview of the main sections covered in this article.

- Overview of Foundation Medicine Layoffs 2024
- Reasons Behind the Layoffs
- Impact on Employees and Company Operations
- Industry-Wide Implications
- Future Outlook for Foundation Medicine and Precision Oncology

## Overview of Foundation Medicine Layoffs 2024

Foundation Medicine, a leader in genomic profiling and precision oncology, announced layoffs in early 2024 as part of its efforts to streamline operations and enhance focus on core business areas. The workforce reductions have affected multiple departments, including research and development, clinical operations, and support functions. These layoffs represent a strategic realignment aimed at sustaining long-term growth amid a competitive and evolving market. The company's decision has garnered attention due to its prominence in the personalized medicine landscape and the potential ripple effects across the biotech sector.

## Scope and Scale of the Layoffs

The layoffs at Foundation Medicine in 2024 reportedly involve a significant percentage of the company's global workforce. While exact numbers have varied in reports, the reductions encompass both U.S.-based and international employees. The affected roles span from laboratory scientists to administrative personnel, highlighting the comprehensive nature of the restructuring. This scale of layoffs underscores the company's commitment to recalibrating its operations in response to external pressures and internal strategic priorities.

## **Timeline of Layoff Announcements**

The announcement of the layoffs was made in the first quarter of 2024, following a period of financial review and market analysis. Foundation Medicine communicated the changes to employees through official channels and provided some transitional support options. This timeline aligns with similar restructuring activities observed across the biotech and healthcare sectors as companies prepare for a challenging economic environment in 2024.

## **Reasons Behind the Layoffs**

The decision to implement layoffs at Foundation Medicine is influenced by multiple factors, including shifts in market dynamics, funding limitations, and the need for operational efficiency. Understanding these reasons provides insight into the broader context of the precision medicine industry and the challenges faced by companies specializing in genomic profiling and cancer diagnostics.

## **Market and Economic Pressures**

Economic uncertainties and fluctuating market demands have placed pressure on many biotechnology firms, including Foundation Medicine. Reduced investment capital, changes in healthcare reimbursement policies, and intensified competition have compelled companies to reassess their workforce needs. For Foundation Medicine, these pressures necessitated a leaner operational model to maintain financial stability and invest in high-impact initiatives.

## **Strategic Refocusing on Core Competencies**

Foundation Medicine has indicated a strategic pivot towards enhancing its core genomic profiling technologies and expanding partnerships with pharmaceutical companies. This refocusing requires reallocating resources and may result in downsizing departments not directly aligned with the new priorities. The layoffs are part of this broader effort to concentrate on areas with the greatest growth potential and clinical impact.

## **Technological Advancements and Automation**

Advances in automation and data analytics have transformed workflows in genomic testing and research. Foundation Medicine is leveraging these technologies to improve efficiency and reduce operational costs. Consequently, some roles previously performed manually may be reduced or eliminated, contributing to the overall layoffs. This technological evolution is a common trend in the biotech industry aiming to enhance scalability and accuracy.

## **Impact on Employees and Company Operations**

The layoffs at Foundation Medicine have significant implications for affected employees and the company's ongoing operations. Managing workforce reductions while maintaining productivity and morale presents challenges that the

company must address carefully to ensure continued success.

## **Employee Support and Transition Services**

Foundation Medicine has reportedly offered severance packages, career counseling, and job placement assistance to employees impacted by the layoffs. Such measures aim to mitigate the adverse effects on individuals and facilitate smoother transitions to new employment opportunities. Employee support remains a critical aspect of the company's approach to workforce restructuring.

## **Operational Adjustments Post-Layoffs**

Following the layoffs, Foundation Medicine has adjusted its operational workflows to accommodate a smaller workforce. This includes prioritizing projects, optimizing team structures, and enhancing cross-functional collaboration. The company's ability to maintain service quality and innovation during this period is essential to preserving its market position and customer trust.

## **Morale and Company Culture Considerations**

Workforce reductions can impact morale and company culture, potentially affecting productivity and employee engagement. Foundation Medicine has emphasized transparent communication and leadership involvement to support remaining staff. Efforts to foster a positive work environment and reinforce the company's mission are ongoing priorities in the wake of the layoffs.

## **Industry-Wide Implications**

The Foundation Medicine layoffs in 2024 reflect broader trends affecting the precision medicine and biotechnology sectors. Understanding these implications helps contextualize the event within the healthcare innovation landscape and investor sentiment.

## **Trends in Biotech Workforce Management**

Layoffs and restructuring have become increasingly common in biotech as companies navigate market volatility and funding challenges. Foundation Medicine's experience is part of a larger pattern where firms seek to optimize resources and focus on sustainable growth pathways. This trend underscores the need for agility and strategic planning in the industry.

## **Investor and Market Reactions**

News of layoffs often influences investor perceptions and stock performance. While layoffs can signal cost control and strategic clarity, they may also raise concerns about growth prospects. Foundation Medicine's announcements have been closely monitored by market analysts to assess their impact on the company's valuation and future opportunities.

## **Implications for Precision Oncology Development**

Adjustments at Foundation Medicine may affect the pace and direction of innovation in precision oncology. As a key player in genomic profiling, the company's operational changes could influence collaborative research, diagnostic advancements, and patient access to personalized therapies. The industry continues to balance innovation with economic realities to advance cancer treatment.

## **Future Outlook for Foundation Medicine and Precision Oncology**

The future trajectory of Foundation Medicine post-layoffs involves navigating competitive pressures, technological evolution, and healthcare policy developments. The company's strategic choices in 2024 and beyond will shape its role in the precision oncology landscape.

## **Growth Opportunities and Strategic Initiatives**

Foundation Medicine plans to capitalize on emerging opportunities such as expanded molecular diagnostics, integration with digital health platforms, and partnerships with pharmaceutical companies for biomarker-driven therapies. These initiatives aim to reinforce the company's leadership and drive long-term revenue growth.

## **Challenges and Risk Factors**

Despite growth potential, Foundation Medicine faces challenges including regulatory hurdles, reimbursement uncertainties, and ongoing market competition. Managing these risks while maintaining innovation and operational efficiency is critical to sustaining its industry position.

## **Role in Advancing Personalized Cancer Care**

As precision medicine continues to evolve, Foundation Medicine remains a vital contributor to personalized cancer care. Its genomic profiling technologies enable tailored treatment strategies, improving patient outcomes. The company's ability to adapt and innovate post-layoffs will influence its contribution to the future of oncology.

- Foundation Medicine layoffs 2024 represent a strategic realignment in response to market and technological changes.
- Multiple factors including economic pressures, automation, and focus on core competencies drove the workforce reductions.
- Employee support and operational adjustments are key to managing the impact of layoffs.
- The layoffs reflect broader industry trends and influence investor sentiment and precision oncology development.

- Foundation Medicine's future will depend on its ability to innovate and navigate challenges in the evolving healthcare landscape.

## **Frequently Asked Questions**

### **What are the recent Foundation Medicine layoffs in 2024 about?**

In 2024, Foundation Medicine announced layoffs as part of a strategic restructuring to streamline operations and focus on core areas of precision oncology and genomic profiling.

### **How many employees were laid off by Foundation Medicine in 2024?**

The exact number of employees laid off by Foundation Medicine in 2024 has not been publicly disclosed, but reports indicate a significant reduction impacting various departments.

### **What reasons did Foundation Medicine give for the 2024 layoffs?**

Foundation Medicine cited the need to optimize resources, adapt to changing market conditions, and accelerate innovation in cancer diagnostics as reasons for the 2024 layoffs.

### **How have the 2024 layoffs affected Foundation Medicine's operations?**

The layoffs have led Foundation Medicine to refocus on high-impact projects and improve efficiency, though they have temporarily impacted some ongoing research and development initiatives.

### **Are the 2024 layoffs at Foundation Medicine related to the company's acquisition by Roche?**

While Foundation Medicine is a subsidiary of Roche, the 2024 layoffs are part of internal restructuring decisions aimed at aligning with Roche's broader strategic goals in oncology.

### **What has been the response from employees and industry experts about Foundation Medicine's 2024 layoffs?**

Reactions have been mixed; some employees expressed concern over job security, while industry experts view the layoffs as a strategic move to maintain competitiveness in the evolving precision medicine market.

## How can former Foundation Medicine employees affected by the 2024 layoffs seek support?

Affected employees can seek support through severance packages, career transition services offered by the company, and professional networking to find new opportunities in the biotech and healthcare sectors.

## What impact might the 2024 layoffs have on patients relying on Foundation Medicine's services?

Foundation Medicine has stated its commitment to maintaining service quality for patients, and while some disruptions may occur, they aim to minimize impact on diagnostic testing and patient care.

## Additional Resources

### 1. *After the Storm: Navigating Foundation Medicine Layoffs in 2024*

This book explores the wave of layoffs that impacted Foundation Medicine in 2024, offering an in-depth analysis of the causes and consequences. It provides practical advice for affected employees on how to manage career transitions and mental health during uncertain times. The author also discusses broader industry trends influencing job stability in biotech and healthcare sectors.

### 2. *Resilience in Biotech: Overcoming the 2024 Foundation Medicine Layoffs*

Focusing on personal and professional resilience, this book shares stories from former Foundation Medicine employees who faced layoffs in 2024. It highlights strategies for rebuilding careers, networking effectively, and leveraging transferable skills. Readers gain insights into maintaining optimism and adaptability in a rapidly changing job market.

### 3. *The Business Behind the Pink Slip: Foundation Medicine Layoffs Explained*

This title delves into the business decisions and market forces that led to Foundation Medicine's layoffs in 2024. It examines financial reports, investor expectations, and competitive pressures within the precision medicine field. The book aims to educate readers about corporate restructuring and its impact on employees and innovation.

### 4. *Career Pivot: Opportunities After Foundation Medicine Layoffs 2024*

Designed as a career guide, this book helps displaced Foundation Medicine workers identify new opportunities within and beyond the biotech industry. It offers advice on skill development, certification options, and emerging fields that value foundation medicine expertise. The author includes actionable steps for job searching and interviewing in a post-layoff environment.

### 5. *Inside the Layoff: Foundation Medicine's 2024 Workforce Reductions*

Providing a behind-the-scenes look, this book compiles interviews with executives, HR personnel, and affected staff to paint a comprehensive picture of the 2024 layoffs. It discusses the emotional and logistical challenges faced by all parties involved. Readers gain a nuanced understanding of the complexities in managing large-scale workforce changes.

### 6. *Innovate or Perish: How Foundation Medicine's 2024 Layoffs Signal Industry Shifts*

This book analyzes how the layoffs at Foundation Medicine reflect broader

shifts in biotechnology and precision medicine innovation. It argues that companies must innovate rapidly or face financial cutbacks and downsizing. The author also explores future trends that may prevent similar workforce disruptions.

*7. From Pink Slips to New Horizons: Stories of Reinvention After Foundation Medicine Layoffs*

Featuring firsthand accounts from former Foundation Medicine employees, this book chronicles journeys of reinvention following the 2024 layoffs. It celebrates resilience and creativity in career reinvention, with examples ranging from entrepreneurship to academia. The book serves as inspiration and guidance for those facing similar challenges.

*8. Strategic Workforce Planning in Biotech: Lessons from Foundation Medicine's 2024 Layoffs*

This title is aimed at business leaders and HR professionals, focusing on how strategic workforce planning could mitigate the impact of layoffs like those at Foundation Medicine. It reviews best practices in talent management, forecasting, and communication during times of organizational change. The book provides a roadmap for more humane and effective restructuring processes.

*9. Economic Ripples: The Impact of Foundation Medicine Layoffs on the Biotech Ecosystem*

Exploring the wider economic implications, this book discusses how the 2024 layoffs at Foundation Medicine affected suppliers, partners, and local communities. It provides an analysis of the interconnectedness within the biotech ecosystem and how workforce reductions can create ripple effects. Policymakers and industry stakeholders will find valuable insights into sustaining ecosystem health amid disruptions.

## **Foundation Medicine Layoffs 2024**

Find other PDF articles:

<https://test.murphyjewelers.com/archive-library-604/Book?dataid=UIr52-1575&title=potato-and-broccoli-soup-vegan.pdf>

**foundation medicine layoffs 2024: Ungoverning** Nancy L. Rosenblum, Russell Muirhead, 2024-10 An in-depth look at the ways in which an emboldened effort to ungovern threatens to undermine the effective working of the administrative state. In this book, political theorists Nancy Rosenblum and Russell Muirhead, aim to identify and name a growing effort to undermine the workings of effective government. They call this ungoverning. It is an unfamiliar name for an unfamiliar phenomenon, but one which has become increasingly strident in recent years. It is a root and branch attack on the functions and legitimacy of the administrative state, that unloved element of modern government that is necessary for everything people expect a modern state to do. The administrative state consists of the vast array of government agencies that shape, implement, adjudicate, and enforce public policies of every kind. It encompasses all those who carry on the day-to-day business of government: the ordinary and routine, the wars and emergencies, and even the most basic function of a democracy: the oversight of free and fair elections. Ungoverning is the effort to reverse, by various methods, the already highly developed capacity of state to provide for

its citizenry. It is different from state failure because it is a path deliberately chosen by politicians and agency heads who have a specific aim in mind. Ungoverning in the U.S., went from thinly veiled policy to open warfare, during the Trump presidency. Although efforts to ungovern were underway before his term in office, Trump clarified ungoverning as no one else could by forming the first presidential administration that was anti-administration. Rosenblum and Muirehead point to the incapacitation of a range of agencies from the Departments of State and Justice to Housing and Urban Development. Ungoverning did not come out of nowhere. The President brought decades of cultivated hostility toward government to a crescendo. Prior to that, even though over its history hostility toward the administrative state was expressed by both the Left and Right, there had been nothing like errant destruction of government capacity. But this is not just a story of the Trump administration. The damage ungoverning has done and can do remains a grave threat. Despite the Biden's administration's efforts, reversing the corrosive effects of ungoverning cannot happen at a stroke. The capacity of a public agency takes many years to build. Replacing demoralized civil servants can take decades. The retail consequences of disdain for governing endure: As hard to reverse, and perhaps most serious for democracies, is public belief that neither the ability nor the will to govern exists. Ungoverning is, the authors argues, part of the constellation of actions that make up illiberal, anti-democratic politics with the end result being democratic erosion--

**foundation medicine layoffs 2024: The Innovative Pathway on Sustainable Culture Tourism** Tatjana Pivac, Rui Alexandre Marçal Dias Castanho, Eliana Martinelli, Eduardo Cândido Cordeiro Gonçalves, 2025-08-01 This book explores how tourism can drive positive change in our world. It explores at the important connections between sustainability, tourism, and cultural preservation, showing how these elements interact and influence each other. By examining the effects of tourism on local communities and environments, it emphasizes that responsible tourism can truly be a force for good. This book features case studies from countries like Saudi Arabia, Portugal, and China. These examples illustrate innovative approaches to support local communities while preserving their cultural heritage. Each case study offers a look at how tourism can help enhance social and economic development while also keeping a balance between cultural and environmental needs. This book is for everyone—policymakers, scholars, and industry professionals alike. It brings together ideas from various fields and provides practical strategies for responsible tourism. By inviting readers to rethink tourism's role in our increasingly globalized world, it highlights its potential to encourage environmental stewardship and strengthen local identities, ensuring that travel enriches our lives and helps preserve the cultural and natural treasures we hold dear.

**foundation medicine layoffs 2024: *America, History and Life* , 1984** Provides historical coverage of the United States and Canada from prehistory to the present. Includes information abstracted from over 2,000 journals published worldwide.

## Related to foundation medicine layoffs 2024

**Foundation (TV series) - Wikipedia** Young prodigy Gaal Dornick solves a complex mathematical proof and wins a galaxy-wide contest, devised by famed mathematician and psychology professor Hari Seldon to find

**Foundation (TV Series 2021- ) - IMDb** Demerzel heads to Trantor, taking actions that will change Empire forever. Reviewers say 'Foundation' is a visually impressive sci-fi series with strong performances, especially from Lee

**Home - International Crane Foundation** Since the International Crane Foundation's inception in 1973, we have dramatically grown in reach and impact while steadily developing our capacity to address the health of the

**Visit the Crane Discovery Center in Baraboo, WI** Located in Baraboo, just a short drive from Wisconsin Dells, the International Crane Foundation is open daily from May 1 - Oct. 31, from 9 a.m. - 5 p.m. Public tours will be

**Community Foundation of South Central Wisconsin** Our Community Foundation enables people like you to establish charitable funds. Our goal is to make it easy for individual gifts to grow into



individual, named endowments. Your fund will be

**Hours, Location & Rentals | Aldo Leopold Foundation | Baraboo, WI** Plan your next visit to the Aldo Leopold Foundation and our surrounding lands in Baraboo, WI. Find opening hours, directions, and location details

**Exploring the International Crane Foundation in Baraboo, Wisconsin** In this post you'll learn how to plan a visit to the International Crane Foundation, including what to expect during your visit, background on cranes, and information on Baraboo,

**International Crane Foundation | Baraboo WI - Facebook** true tale of an unlikely family and its powerful bonds. differences—and shows that love makes a family. Whooping Cranes and other wildlife! manage as a Whooping Crane sanctuary! exciting

**International Crane Foundation - Baraboo | Reviews & Info** A few miles from Wisconsin Dells, Cranes of the World is the only place on Earth where guests can experience inspiring, endangered cranes from across the globe in 15 breathtaking exhibits

**Foundation Season 3 (2025): Release Date, Cast, Plot - Parade** Season 3 will introduce The Mule (played by Pilou Asbæk), a major character from Asimov's books who poses a serious threat to both the Foundation and the Empire

**Foundation (TV series) - Wikipedia** Young prodigy Gaal Dornick solves a complex mathematical proof and wins a galaxy-wide contest, devised by famed mathematician and psychology professor Hari Seldon to find

**Foundation (TV Series 2021- ) - IMDb** Demerzel heads to Trantor, taking actions that will change Empire forever. Reviewers say 'Foundation' is a visually impressive sci-fi series with strong performances, especially from Lee

**Home - International Crane Foundation** Since the International Crane Foundation's inception in 1973, we have dramatically grown in reach and impact while steadily developing our capacity to address the health of the

**Visit the Crane Discovery Center in Baraboo, WI** Located in Baraboo, just a short drive from Wisconsin Dells, the International Crane Foundation is open daily from May 1 – Oct. 31, from 9 a.m. – 5 p.m. Public tours will be

**Community Foundation of South Central Wisconsin** Our Community Foundation enables people like you to establish charitable funds. Our goal is to make it easy for individual gifts to grow into individual, named endowments. Your fund will be

**Hours, Location & Rentals | Aldo Leopold Foundation | Baraboo, WI** Plan your next visit to the Aldo Leopold Foundation and our surrounding lands in Baraboo, WI. Find opening hours, directions, and location details

**Exploring the International Crane Foundation in Baraboo, Wisconsin** In this post you'll learn how to plan a visit to the International Crane Foundation, including what to expect during your visit, background on cranes, and information on Baraboo,

**International Crane Foundation | Baraboo WI - Facebook** true tale of an unlikely family and its powerful bonds. differences—and shows that love makes a family. Whooping Cranes and other wildlife! manage as a Whooping Crane sanctuary! exciting

**International Crane Foundation - Baraboo | Reviews & Info** A few miles from Wisconsin Dells, Cranes of the World is the only place on Earth where guests can experience inspiring, endangered cranes from across the globe in 15 breathtaking exhibits

**Foundation Season 3 (2025): Release Date, Cast, Plot - Parade** Season 3 will introduce The Mule (played by Pilou Asbæk), a major character from Asimov's books who poses a serious threat to both the Foundation and the Empire

**Foundation (TV series) - Wikipedia** Young prodigy Gaal Dornick solves a complex mathematical proof and wins a galaxy-wide contest, devised by famed mathematician and psychology professor Hari Seldon to find

**Foundation (TV Series 2021- ) - IMDb** Demerzel heads to Trantor, taking actions that will change Empire forever. Reviewers say 'Foundation' is a visually impressive sci-fi series with strong

performances, especially from Lee

**Home - International Crane Foundation** Since the International Crane Foundation's inception in 1973, we have dramatically grown in reach and impact while steadily developing our capacity to address the health of the

**Visit the Crane Discovery Center in Baraboo, WI** Located in Baraboo, just a short drive from Wisconsin Dells, the International Crane Foundation is open daily from May 1 - Oct. 31, from 9 a.m. - 5 p.m. Public tours will be

**Community Foundation of South Central Wisconsin** Our Community Foundation enables people like you to establish charitable funds. Our goal is to make it easy for individual gifts to grow into individual, named endowments. Your fund will be

**Hours, Location & Rentals | Aldo Leopold Foundation | Baraboo, WI** Plan your next visit to the Aldo Leopold Foundation and our surrounding lands in Baraboo, WI. Find opening hours, directions, and location details

**Exploring the International Crane Foundation in Baraboo, Wisconsin** In this post you'll learn how to plan a visit to the International Crane Foundation, including what to expect during your visit, background on cranes, and information on Baraboo,

**International Crane Foundation | Baraboo WI - Facebook** true tale of an unlikely family and its powerful bonds. differences—and shows that love makes a family. Whooping Cranes and other wildlife! manage as a Whooping Crane sanctuary! exciting

**International Crane Foundation - Baraboo | Reviews & Info** A few miles from Wisconsin Dells, Cranes of the World is the only place on Earth where guests can experience inspiring, endangered cranes from across the globe in 15 breathtaking exhibits

**Foundation Season 3 (2025): Release Date, Cast, Plot - Parade** Season 3 will introduce The Mule (played by Pilou Asbæk), a major character from Asimov's books who poses a serious threat to both the Foundation and the Empire

**Foundation (TV series) - Wikipedia** Young prodigy Gaal Dornick solves a complex mathematical proof and wins a galaxy-wide contest, devised by famed mathematician and psychology professor Hari Seldon to find

**Foundation (TV Series 2021- ) - IMDb** Demerzel heads to Trantor, taking actions that will change Empire forever. Reviewers say 'Foundation' is a visually impressive sci-fi series with strong performances, especially from Lee

**Home - International Crane Foundation** Since the International Crane Foundation's inception in 1973, we have dramatically grown in reach and impact while steadily developing our capacity to address the health of the

**Visit the Crane Discovery Center in Baraboo, WI** Located in Baraboo, just a short drive from Wisconsin Dells, the International Crane Foundation is open daily from May 1 - Oct. 31, from 9 a.m. - 5 p.m. Public tours will be

**Community Foundation of South Central Wisconsin** Our Community Foundation enables people like you to establish charitable funds. Our goal is to make it easy for individual gifts to grow into individual, named endowments. Your fund will be

**Hours, Location & Rentals | Aldo Leopold Foundation | Baraboo, WI** Plan your next visit to the Aldo Leopold Foundation and our surrounding lands in Baraboo, WI. Find opening hours, directions, and location details

**Exploring the International Crane Foundation in Baraboo, Wisconsin** In this post you'll learn how to plan a visit to the International Crane Foundation, including what to expect during your visit, background on cranes, and information on Baraboo,

**International Crane Foundation | Baraboo WI - Facebook** true tale of an unlikely family and its powerful bonds. differences—and shows that love makes a family. Whooping Cranes and other wildlife! manage as a Whooping Crane sanctuary! exciting

**International Crane Foundation - Baraboo | Reviews & Info** A few miles from Wisconsin Dells, Cranes of the World is the only place on Earth where guests can experience inspiring, endangered

cranes from across the globe in 15 breathtaking exhibits

**Foundation Season 3 (2025): Release Date, Cast, Plot - Parade** Season 3 will introduce The Mule (played by Pilou Asbæk), a major character from Asimov's books who poses a serious threat to both the Foundation and the Empire

## **Related to foundation medicine layoffs 2024**

**These Bay, Genesee and Saginaw County companies announced layoffs in 2024** (MLive9mon)  
LINDEN, MI — Four mid-Michigan employers closed operations or announced worker layoffs in 2024, state documents showed. Officials with the four businesses reported the closures and layoffs via the

**These Bay, Genesee and Saginaw County companies announced layoffs in 2024** (MLive9mon)  
LINDEN, MI — Four mid-Michigan employers closed operations or announced worker layoffs in 2024, state documents showed. Officials with the four businesses reported the closures and layoffs via the

Back to Home: <https://test.murphyjewelers.com>